

Before pursuing a career in real estate, Kimberly spent 12 years in the international telecommunications industry building partnerships, joint ventures and developing and executing strategies for entry into international markets. Drawing on this experience, as well as her academic and philanthropic background, she is capable and eager to work with people of all backgrounds, interests and financial levels. “I enjoy representing clients in all price ranges, from first-time buyers and sellers to those in the upper brackets, to developers and investors. I listen carefully to my clients' stated objectives to determine their needs and guide them every step of the way through the purchase process, from finding the right neighborhood to negotiating a fair deal and intelligent investment. I am dedicated to making the process of purchasing or selling a home as easy and stress-free as possible.”

The bottom line for Kimberly is that her buyers and sellers are happy. To that end, she devotes her full attention to the specific individual needs of everyone she represents, utilizing her keen market knowledge, sharp negotiation skills, sound financial expertise and tenacious work ethic to secure the best outcome. All the while she provides her clientele with an honest, straightforward education on the intricacies of the transaction process to inspire the soundest decisions. What's more, Kimberly's warmth, sincerity, and passion for her work shine through in every one of her business relationships, which explains why so many of her clients are and have become close friends.

Kimberly works with a business partner, Daryl Judy, and together they are one of the most powerful teams in the Greater Washington DC area. They listen carefully to their client's stated objectives to determine their needs and guide them every step of the way through the purchase process, from finding the right neighborhood to negotiating a fair deal and intelligent investment. They are dedicated to making the process of purchasing or selling a home as easy and stress-free as possible.